



**The Banaskantha District
Kelavani Mandal, Palanpur**

Career Development Centre

(Training & Placement Cell)

JOB OFFER

Announcement of Job Offer in White Ocean Financial Advisors LLP- Ahmedabad for the BDE Position

Qualification: Any Graduate / Post Graduate



Dear Students,

There are the requirements of Business Development Executives in White Ocean Financial Advisors LLP- Ahmedabad. Any graduate / post graduate interested candidates may apply for this job.

We take this opportunity to introduce **White Ocean Financial Advisors LLP**. Engage in Investment Advisory & Financial Consulting firm based at Ahmedabad, Gujarat- India, having a wide & variety of professional experience and exposure to the latest best practices followed..

At White Ocean we believe in offering high-quality integrated services to fulfill our clients' financial goals with our unmatched research and knowledge and understanding of domestic & global scenarios..

We are glad to offer the opportunity to candidates who have completed graduation/post-graduation in finance or related fields from your esteemed institute, to work with us. The detailed job description related to the job (**BUSINESS DEVELOPMENT EXECUTIVE**) is given below:

1. Job Description:

Job Title: Business Development Executive

Location Ahmedabad

Job Timings: 9:30 AM to 6:30 PM

No. of Vacancy: 2

Gender : Male / Female

Job Purpose is to assist the organization's sales and growth efforts by contributing to new customer acquisition, provide ideas to attract new clients and keep the senior management updated about marketplace and competitor activity.

2. Main Responsibilities:-

- Make calls and fix up appointments with the potential clients.
 - Data mining for leads.
 - Should be able to convert the leads / call the clients on a regular basis.
- Attending new inquiries and talking to potential clients to determine their expenses, income, financial objectives, tax status, risk tolerance, or other information needed to develop a financial plan.
 - Advising strategies for clients in investment planning, cash management, and other areas to help them reach financial objectives.
 - Preparing or interpreting financial document summaries, investment performance reports and income projections for clients.
 - Managing and updating client portfolios.
- Daily coordination with the team and feedbacks on every lead.
 - Have to work on targets.

3. Skills Required:-

- Good Communication Skills in Gujarat, Hindi, and English
- Good Convincing Power
- Hard working
- **Knowledge of Financial Products** like mutual funds, corporates bonds, govt. securities, debentures, etc
- Computer Knowledge

Work Experience: Fresher - 2 years.

Qualification: Graduate/Post Graduate

Salary: up to Rs. 15,000 + Incentives (No bar for the right candidate).

Note: Selected candidates have to sign an employment bond of 2 years from the day of joining..

Our best interest lies in recruiting quality talent from your institute who would amicably confirm to the culture of our organization and use his/her knowledge, talent and experience to ensure the success of the organization..

Application Process

Interested candidates are informed to do Application in below given application Link:

Date of Interview will be announced next week.

Last Date for Application: 12th October, 2020 Till 12:00 PM noon

Application Link:

https://docs.google.com/forms/d/e/1FAIpQLScgJDZbD3lDY9--Qm0y1BxMnxzSxbcgM2_7sVJPE4KrEHjiYA/viewform

-----All The Best-----