



**The Banaskantha District
Kelavani Mandal, Palanpur**

Career Development Centre

(Training & Placement Cell)

JOB OFFER

Announcement of Job Offer in Globe Star Engineers (I) Pvt. Ltd. for Sales Executive position at Ahmedabad Location for the Graduate students of The Banaskantha District Kelavani Mandal, G.D. Modi Vidya Sankul, Palanpur

Dear Students,

There are the requirements of candidates in Globe Star Engineers (India) Pvt. Ltd. –Odhav, Ahmedabad for the post of Sales Executive at Ahmedabad for the graduate students of the group colleges under the Banaskantha District Kelavani Mandal, G.D. Modi Vidya Sankul, Palanpur.

Interested candidates are informed to apply for the same.

Job Description:

Post 1: Sales Executive

Qualification: Any graduate

Experience: Fresher can apply

Salary: Up to 10,000/- p.m.

Job Profile:

- Gathering market and customer information and creating a database of prospective customers. Acquire new customers in the allocated territory.
- Maintain and manage relations with existing customers.
- Handling and generating inquiries from B2B portals.
- Responding to all inquiries generated in stipulated time with accurate, rapid cost calculations and quotations.
- Negotiation with customers on terms of agreement like prize, credit, delivery and specifications.
- Finalization and generation of the purchase orders and closing sales.
- Co-ordination with other departments for order status.
- Acting as a communication link between customers and interdepartmental communication.
- Achieving or exceeding sales target for the month for the allocated territory.
- Representing Globe star Engineers India Pvt Ltd at trade exhibitions, events and demonstrations.
- Achieving all KPI (Key Performance Indicators) targets.
- Timely reporting of Sales & Marketing MIS in ERP to reporting authority.
- To execute in a timely manner all the tasks as delegated by management or any other competent authority.

Application Process

Last date for Application is 12th April 2021 - Monday till 11:00 AM morning.

Candidates are informed to fill the details in the below- given application/registration link.

<https://docs.google.com/forms/d/e/1FAIpQLScID64oO6GvHy4BmiJ2Ii-nciKX9X2hACWK-BWm78cMvfp9YQ/viewform>

Date of Interview will be given to you soon, probably in next week.

ALL THE BEST

Campus Placement Officer

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Palanpur