



**The Banaskantha District  
Kelavani Mandal, Palanpur**

**Career Development Centre**

(Training & Placement Cell)

## JOB OFFER

### Announcement of Job Offer in WhiteHatJr for the post of



**Sales Manager**



**Qualification: Any Graduate**

Dear Students,

There are the requirements of Sales Managers in WhiteHatJr Online learning platform.

Whitehat Jr. is hiring Sales Manager- Day Shift. Anyone who is interested to be a part of this organization may apply for this Job.

#### **About the role:**

We're seeking a qualified Sales Manager to sell Whitehat Jr's product that our customers have grown to rely on. The Sales Manager will utilize their skills to generate high quality leads, build a strong relationship with customers and close deals. The ideal candidate will be a quick learner with strong negotiating skills, and demonstrate the ability to showcase our offerings in a compelling way.

#### **Role details (please read):**

**Scope:** Exceed targets for New Sales, Referrals or Renewals sales, in an individual contributor role

**Work Location:** Remote online work until offices reopen, candidate may be based anywhere in India

**Working days:** 6 working days with 1 day-off which may be during week

**Shifts (subject to change):** Shift start hour will be any time post 6 AM and shift end hour before 12 midnight

**Mandatory Language Fluency:** English and Hindi

**Laptop/ Wi-fi:** Candidates to use their own laptops and Wi-fi. Wifi charges shall be reimbursed as per policy on submission of bills.

**Additional compensation:** If applicable, this will be decided basis your allocated shifts after you join.

#### **Qualifications:**

- Preferably a Proven B2C sales track record of exceeding targets, >2 years of Sales experience.
- Fluency in English and Hindi, ability and willingness to deliver in a high pressure environment
- Excellent communication, interpersonal, problem-solving, presentation, and organizational skills.
- Ability to counsel a parent for the child's future
- Comfortable with changing shift timings so that we may serve our customers better
- Graduation is not mandatory for candidates with 3+ years of experience
- Working knowledge of spreadsheets (Excel, Google Sheets) and PowerPoint.
- Working Knowledge on Salesforce (Desired but not mandatory)

# Application Process

**Note:** Date of Interview will be given to you from company side.

Before applying make sure that you have computer/ Laptop with broadband internet.

**Last date to Apply is 12<sup>th</sup> October, 2020 - Monday till 12:00 PM**

**Candidates are Informed to fill the details in below given application/registration link:**

**Application Link:**

[https://docs.google.com/forms/d/e/1FAIpQLSePeboro2f9VNTiw\\_N6EfKHzX5MwJIZpU1-C3mKJNjCsonYSw/viewform](https://docs.google.com/forms/d/e/1FAIpQLSePeboro2f9VNTiw_N6EfKHzX5MwJIZpU1-C3mKJNjCsonYSw/viewform)

**Candidates will be informed for the further process from the Company side through your contact numbers and Email.**